

LORRAINE EDEN: CURRICULUM VITAE¹

I. PERSONAL INFORMATION

- Name: Lorraine Eden. (Legal married name: Lorraine Alison Boyd Eden Hermann.)
- Title: Professor of Management and Gina and Anthony Bahr '91 Professor in Business.
- Work Address: Department of Management, Mays School of Business, 415D Wehner, TAMU 4221, Texas A&M University, College Station, Texas 77843-4221. Phone 979.845.4851 (office). Fax 979.845.9641. Email: leden@tamu.edu.
- Home Address: 1019 Muirfield Village, College Station, TX 77845-8937. Phone 979.693.1626 (home); 979.777.3489 (mobile). Email: lorraine.eden@gmail.com.
- Identifiers
 - Google Scholar: <http://bit.ly/2fsLj6A>
 - LinkedIn: [linkedin.com/in/leden](https://www.linkedin.com/in/leden)
 - ORCID: orcid.org/0000-0002-8002-9959
 - Personal website: www.voxprof.com
 - SSRN: ssrn.com/author=398344
 - Texas A&M: mays.tamu.edu/directory/leden/
 - Wikipedia: en.wikipedia.org/wiki/Lorraine_Eden
- Dual citizenship: Canada (country of birth) and United States (naturalized February 2008).
- Married to Professor Charles F. Hermann. Three children: Jessica Eden Frame, Karen Hermann Clements and Christopher S. Hermann.

II. DEGREES RECEIVED

- Dalhousie University, Ph.D. with Distinction in Economics, 1976.
- McGill University, M.A. in Economics, 1973.
- Mount Allison University, B.A. with First Class Honors in Economics, 1970.

III. EMPLOYMENT HISTORY

- Texas A&M University, Department of Management, 1995-present.
 - Full Professor 2002-present.
 - Associate Professor 1995-2002.
 - Faculty Development Leave (sabbatical): Sept.-Dec. 2004; Sept. 2013-July 2014.

¹ Selected sections of this curriculum vitae, marked by '*', contain information for the years 2010-2017 only.

- Visiting Full Professor, Department of Management and Human Resources, The Ohio State University, Columbus, OH, Sept. 2013-May 2014.
- Visiting Research Professor, Henley Business School and Department of Economics, University of Reading, Reading, UK 2011-2014.
- John H. Dunning Inaugural Visiting Professor, Henley Business School, University of Reading, Reading, UK, 2011.
- University of Texas at Austin, Department of Management, Visiting Full Professor, 2004-2005.
- Harvard University, Kennedy School of Government, Visiting Full Professor and Fulbright Research Scholar, 1992-93.
- Carleton University, The Norman Paterson School of International Affairs, 1988-95.
 - Associate Professor 1988-92; Full Professor 1992-95; Adjunct Research Professor 1995-2005.
- Brock University, Department of Economics, 1980-88.
 - Assistant Professor 1980-81; Associate Professor 1981-88.
- Mount St. Vincent University, Department of Economics, 1971-80.
 - Lecturer 1971-74; Assistant Professor 1976-80.

IV. HONORS AND AWARDS

<u>Year</u>	<u>Type</u>	<u>Honor or Award</u>
2017	Research	Keynote speaker. Academy of International Business, Southeast Chapter, Annual Meetings, Washington, DC, October 28, 2017.
2017	Research	Ranked 4 th among Management faculty and 13 th among Business School faculty worldwide in terms of interdisciplinary impact of publications in 24 top-tier business journals, 2005-2015. https://ssrn.com/abstract=2793483
2016	Service	Woman of the Year, 2016-2017. Selected as the inaugural holder of the Woman of the Year award by the Women in the Academy of International Business (WAIB). June 2016. http://mays.tamu.edu/news/2016/07/08/lorraine-eden-named-waibs-woman-of-the-year/
2016	Service	Elected to the Academy of International Business (AIB) Executive Board as President-Elect (August 2016-July 2017), President (August 2017-July 2018) and Past President (August 2018-July 2019). Elected in April 2016.
2015	Research	Gina and Anthony Bahr '91 Professorship in Business (2015-present). Replaced Center for Executive Development Professorship in Business (2014-2015) and Mays Research Fellowship (2012-2015).
2015	Service	Member of the E15 Task Force on Trade and Investment, an expert task force in the E15 Initiative on Strengthening the Global Trade System, convened by the World Economic Forum and the International Commission on Trade and Sustainable Development in Geneva, to prepare policy recommendations for the

10th Ministerial Conference of the World Trade Organization in December 2015 and the January 2016 Meeting of the World Economic Forum, 2015-2016.

2014	Research	Keynote speaker. Second International Business Research Conference, HEC Montreal, Montreal, Quebec, Canada, April 17, 2014.
2014	Service	Member of the Research Advisory Network to the Global Commission on Internet Governance (GCIG), a joint project of The Centre for International Governance Innovation and Chatham House (the Royal Institute of International Affairs), on the future of multi-stakeholder Internet governance, 2014-2016.
2014	Service	Member of the inaugural Advisory Board of the Wong MNC Center (Mr. & Mrs. S.H. Wong Center for the Study of Multinational Corporations), 2014 to present. http://mnccenter.org/
2013	Research	Academy of International Business (AIB)/Temple University Award for the Best Paper at the Annual AIB Conference, Istanbul, Turkey, July 2013. Award (with Kai Xu) for “Institutional Distance, Direction and Complementarity: Impacts on the Mode of Entry Decision”.
2013	Research	Scowcroft Institute Faculty Research Grant, Texas A&M University, 2013.
2013	Service	Testimony before the United Nations, Geneva, Switzerland, January 2013, at the UNCTAD Multi-year Expert Meeting on "Regional integration and foreign direct investment in developing and transition economies", Geneva, Switzerland on January 28-30, 2013, on the subject of “new research directions on multinationals, foreign investment and developing countries”. http://unctad.org/en/pages/MeetingDetails.aspx?meetingid=202 .
2012	Research	Mays Research Fellow, Texas A&M University, 2012-2015.
2012	Service	John H. Dunning President’s Award for outstanding service to the Academy of International Business and the field of international business. Presented by the Academy of International Business at the annual meetings, Washington, DC, July 2012.
2011	Research	Visiting Research Professor, Henley Business School and Department of Economics, University of Reading, Reading, UK 2011-2014.
2011	Research	Inaugural holder of the John H. Dunning Visiting Professorship, Henley Business School, University of Reading, Reading, UK, 2011, funded by Mrs. Christine Dunning in memory of her husband John H. Dunning.
2011	Teaching	Mays Teaching Grant, Texas A&M University, Summer 2011.
2010	Research	Identified as the most prolific scholar in terms of number of publications in the top 45 high-impact business journals in 2010 (based on SSCI Journal Citation Reports) in J. Linton, 2012, “Business school research and rankings: Where do the schools really stand?” <i>Technovation</i> , 32 (January): 1-5.
2009	Research	Mays Summer Research Grant, Texas A&M University, 2009.
2008	Research	Mays Research Fellow, Texas A&M University, 2008-2011.

2007	Research	Editor-in-Chief, <i>Journal of International Business Studies</i> . Selected November 2006. Began processing manuscripts July 2007. Editor-in-Chief Term: January 2008-December 2010
2007	Service	Founder's Recognition Award, Women in the Academy of International Business, 2007.
2006	Research	Mays Summer Research Grant, Texas A&M University, 2006 (with Paige Fields and Hong Zhu).
2006	Research	Deputy Editor-in-Chief, <i>Journal of International Business Studies</i> , January 2006 – December 2007.
2006	Research	<i>Who's Who in America - 2006, 60th Diamond Edition</i> , Marquis 2005 (Lorraine Alison Boyd).
2006	Service	Co-chair, Back & Forth Committee, Academy of International Business Fellows, 2006-2007.
2006	Service	Rotary International Paul Harris Fellow, nominated by the Bryan Rotary Club, 2006.
2005	Service	Organizer and Chair, Junior Faculty Consortium, International Management Division, Academy of Management annual meetings, Hawaii, 2005.
2004	Research	Elected as a Fellow of the Academy of International Business, May 2004.
2004	Teaching	External evaluator, International MBA Program, Florida International University, October 2004.
2004	Teaching	Member of the Global Advisory Board to the Ph.D. program on International Business Administration at Texas A&M International University, Laredo, Texas, 2004.
2003	Research	Departmental Editor, International Political Economy, <i>Journal of International Business Studies</i> , 2003-2006.
2003	Research	Ad hoc best reviewer award, Business Policy and Strategy Division, Academy of Management, 2003.
2003	Teaching	Member of the External Faculty Advisors Board to the Ph.D. program in International Business at the University of Texas at El Paso, 2003.
2002	Research	Texas A&M Faculty Fellow Fall 2002-Summer 2007. One of 12 Fellows selected yearly by the University. Each Fellow receives \$20,000 per year for five years.
2002	Research	Named as the <i>James Earl Rudder Faculty Fellow</i> , Department of Management, Texas A&M University, 2001-2002.
2002	Research	First recipient of the 2002 <i>Bush Excellence in International Research Faculty Award</i> , given annually by the Bush Presidential Library Foundation in recognition of Texas A&M faculty who make outstanding contributions to international research. Feb 2002.
2002	Service	Chair, Ad Hoc Committee on International Diversity, Academy of Management, 2002-2004.
2002	Teaching	Elected an honorary member, International Gold Key Society, Texas A&M University, Nov. 2002 (maximum of five TAMU faculty chosen per year).

2001	Research	<i>Best Paper Proceedings</i> , International Management Division, Academy of Management, August 2001. Opening the Black Box: The Multinational Enterprise and the Costs of Doing Business Abroad (with Stewart Miller).
2001	Research	<i>Best Paper Proceedings</i> , International Management Division, Academy of Management, August 2001. Safe in My Backyard: Strategic Trade Policy and Rivalry among Multinational Enterprises (with Tiewing Yu).
2001	Service	Founder, Women in the Academy of International Business (WAIB), 2001-2003; Past President 2003-2005, Executive Board member (ex officio): 2005-present.
2000	Service	Vice President and Program Chair, Academy of International Business, Nov. 2000-August 2002.
2000	Teaching	Texas A&M University <i>Former Students Association Award for Excellence in Faculty Teaching</i> , Mays College of Business, 2000.
1999	Research	<i>Who's Who in International Business Education and Research</i> . 1999 (pages 128-132).
1997	Teaching	First recipient of the Trans-Texas Video Teleconferencing (TTVN) Prize for Most Innovative Use of the Trans-Texas Video Teleconferencing Network. 1997-98.
1996	Research	Beta Gamma Sigma (Honor Society for AACSB Accredited Business Programs), 1996 - present.
1996	Service	Board of Directors, International Trade and Finance Association, 1996-98.
1995	Research	Adjunct Research Professor, School of International Affairs, Carleton University, 1995-98. Reappointed, 1998-2001, and 2001-2004.
1995	Research	Phi Beta Delta (Honor Society for International Scholars), 1995 - present.
1995	Research	Research Associate, International Motor Vehicle Project, Massachusetts Institute of Technology, 1995-99.
1995	Service	Associate Director, Center for the Study of Western Hemispheric Trade, Texas A&M University, 1995-97.
1995	Service	Co-founder and first secretary, Active Learning in International Affairs (ALIAS), International Studies Association, 1995-97.
1994	Research	Carleton University Faculty Research Achievement Award. 1994-95.
1994	Service	President, International Political Economy Section, International Studies Association, 1994-96; Program Chair 1994-95. Vice-President 1992-94. Past President 1996-97.
1993	Research	Visiting Research Professor, Department of Finance, College of Business, The Ohio State University, July-August 1993; June-December 1994.
1992	Research	Canada-US Fulbright Research Fellowship at Harvard University. 1992-93.
1992	Research	Visiting Professor and Research Fellow, Center for Business and Government, Kennedy School of Government, Harvard University, 1992-93.
1991	Teaching	Pew Faculty Fellowship in International Affairs: The John F. Kennedy School of Government, Harvard University, 1991-92.

1990	Service	Founding Coordinator of the Women Economists Network (WEN) 1990-91; President 1991-92; Past President 1992-93.
1990	Service	Vice-President, Canadian Economics Association, 1990-91.
1990	Service	Testimony before the House of Commons in Canada, Standing Committee on External Affairs and International Trade, on the Canada-US-Mexico trade negotiations. Government of Canada, House of Commons Issue No. 69. Monday. November 5, 1990. Pages 69:4-69:8.
1985	Service	Elected to membership in International Institute of Public Finance, 1985.
1984	Research	Visiting Research Fellow, Dalhousie University, Center for International Business Studies, summer 1984.
1974	Research	Dalhousie University: Canada Council Doctoral Fellowship, Special Killam Fellowship, Graduate Fellowship, 1974-1976. PhD in Economics, First Class Honors with Distinction, 1976.
1970	Research	McGill University: <i>McConnell Fellowship, New Brunswick Postgraduate Fellowship</i> , 1970-71.
1966	Research	Mount Allison University: <i>Sharp Scholarship</i> and various undergraduate scholarships, 1966-70. Prize for Highest Standing in Economics, 1969. B.A. in Economics, Summa Cum Laude, 1970.
1966	Research	St. Stephen High School, St. Stephen, New Brunswick, Canada: <i>Governor General's Medal</i> and Valedictorian, 1966.

V. SCHOLARLY PUBLICATIONS

Scholarly Impact Statistics

- Google Scholar Citations (as of November 14, 2017)

Metric	ALL	SINCE 2012
Number of Citations	10,456	6,541
H-index	37	28
i10-index	73	50

- Ranked fourth (4th) most productive scholar among Management faculty and the thirteenth (13th) most productive scholar among Business School faculty in terms of articles published in 24 “journals of distinction” (category 4* journals in the Chartered Association of Business Schools’ Academic Journal Guide 2015) between 2005 and 2015. See pages 35 and 39 in Korkeamaki, Timo P. and Sihvonen, Jukka and Vähämaa, Sami, *Evaluating Publications Across Business Disciplines: Inferring Interdisciplinary 'Exchange Rates' from Intradisciplinary Author Rankings* (February 9, 2017). Available at SSRN: <https://ssrn.com/abstract=2793483> or <http://dx.doi.org/10.2139/ssrn.2793483>
- Identified as the most prolific scholar in terms of number of publications in the top 45 high-impact business journals in 2010_(based on SSCI Journal Citation Reports) in J. Linton, 2012, “Business school research and rankings: Where do the schools really stand?” *Technovation*, 32 (January): 1-5.

Scholarly Publications

Note: The count below includes forthcoming publications, but not reprints or re-publications.

Journal articles	68
Books	8
Special issues of journals	6
Chapters in books and research annuals	44
Technical reports and monographs	10
Commentaries and reviews	1
Editorials in scholarly journals	23
Articles in conference proceedings	10
Total	170

Other Publications

Articles in professional association publications	1
Book reviews	11
Publications in working paper series	7
Unpublished technical reports	8
Scholarly research for degree programs	3
Digital publications	46
Total	76

Journal Articles

1. Dan Li, Lorraine Eden and Matt Josefy. 2017. Agent and Task Complexity in Multilateral Alliances: The Safeguarding Role of Equity Governance. *Journal of International Management*, 28(3): 227-241.
2. Eden, Lorraine and Susan Forquer Gupta. 2017. Culture and Context Matter: Gender in International Business and Management. *Cross Cultural and Strategic Management*, 24(2): 194-210.
3. Dai, Li, Lorraine Eden and Paul Beamish. 2017. Caught in the Crossfire: Dimensions of Vulnerability and Foreign Multinationals' Exit from War-Afflicted Countries. *Strategic Management Journal*, 38(7): 1478-1498.
4. He, Xiaoming, Lorraine Eden and Michael Hitt. 2016. Shared Governance: Institutional Investors as a Counterbalance to the State in State Owned Multinationals. *Journal of International Management*, 22: 115-130.
5. He, Xiaoming, Subrata Chakrabarty and Lorraine Eden. 2016. The Global Emergence of Chinese Multinationals: A Resource Based View of Ownership and Performance. *Asian Business & Management*, 15(1): 1-31.
6. He, Xiaoming, Lorraine Eden and Michael Hitt. 2016. The Renaissance of State Owned Multinationals. *Thunderbird International Business Review*, 58.2 (March/April): 117-129.

7. Dai, Li, Lorraine Eden and Paul Beamish. 2013. Place, Space and Geographic Exposure: Foreign subsidiary survival in conflict zones. *Journal of International Business Studies*, 44.6 (August): 554-578.
8. Li, Dan, Lorraine Eden, Michael Hitt and R. Duane Ireland. 2012. Governance in Multilateral R&D Alliances. *Organization Science*, 23.4 (July-August): 1191-1210.
9. Li, Dan, Stewart R. Miller, Lorraine Eden and Michael A. Hitt. 2012. The Impact of Rule of Law on Value Creation for Local Alliance Partners in BRIC Countries. *Journal of International Management*, 18: 305-321.
10. Zhu, Hong, Lorraine Eden, Stewart R. Miller, Douglas E. Thomas and Paige Fields. 2012. Host-country location decisions of early movers and latecomers: The role of local density and experiential learning. *International Business Review*, 21: 145-155.
11. Campbell, Joanna Tochman, Lorraine Eden and Stewart R. Miller. 2012. Multinationals and Corporate Social Responsibility in Host Countries: Does Distance Matter? *Journal of International Business Studies*, 43: 84-106.
12. Eden, Lorraine. 2011. Launching a career in transfer pricing. *Transfer Pricing International Journal*, October: 26-30.
13. Eden, Lorraine, Li Dai and Dan Li. 2010-2011. International Business, International Management, International Strategy: What's in a Name? *International Studies of Management & Organization*, 40(4): 54-68.
 - a. Reprinted as "What's in a Name?" in *The Routledge Companion to International Management Education*, edited by Denise Tsang, Hamid H. Kazeroony and Guy Ellis. Routledge, pp. 33-61, Routledge: London and New York.
14. Lee, Seung-Hyun, Kyeungrae Oh and Lorraine Eden. 2010. Why do firms bribe? Insights from residual control theory into firms' vulnerability and exposure to corruption. *Management International Review*, 50: 775-796.
15. Eden, Lorraine and Li Dai. 2010. Rethinking the O in Dunning's OLI/Eclectic Paradigm. *Multinational Business Review*, 18.1, 13-34.
16. Eden, Lorraine. 2010. Are IPE journals becoming boring? *International Studies Quarterly*, 54, 901-907.
17. Chang, Sea-Jin, Arjen van Witteloostuijn and Lorraine Eden. 2010. From the JIBS Editors: Common method variance in international business research. *Journal of International Business Studies*, 41.3: 178-184.
18. Eden, Lorraine. 2009. Perspectives on international business: Insights from the 1970-1985 JIBS Decade Award Winners. *Journal of International Business Studies*, 40.9: 1581-1590.
19. Li, Dan, Lorraine Eden, Michael Hitt and Duane Ireland. 2008. Friends, Acquaintances or Strangers? Partner Selection in R&D Alliances. *Academy of Management Journal*, 51.2 (April): 315-334.

20. Miller, Stewart, Douglas Thomas, Lorraine Eden and Michael Hitt. 2008. Knee Deep in the Big Muddy: The Survival of Emerging Market Firms in Developed Markets. *Management International Review*, 48.6: 645-666.
21. Perez Batres, Luis and Lorraine Eden. 2008. Is There a Liability of Localness? How Emerging Market Firms Respond to Regulatory Punctuations. *Journal of International Management*, 14.3 (September): 232-251.
22. Miller, Stewart, Dan Li, Lorraine Eden and Michael Hitt. 2008. Insider Trading and the Valuation of International Strategic Alliances in Emerging Stock Markets. *Journal of International Business Studies*, 39.1.
23. Thomas, Douglas, Lorraine Eden, Michael Hitt and Stewart Miller. 2007. Experience of Emerging Market Firms: The Role of Cognitive Bias in Developed Market Entry and Survival. *Management International Review* 47.6: 1-23.
24. Eden, Lorraine. 2007. Multinationals, Foreign Direct Investment and the New Regionalism in the Americas. *Integration & Trade Journal*, 26 (June): 97-124.
25. Uhlenbruck, Klaus, Peter Rodriguez, Jonathan Doh and Lorraine Eden. 2006. The Impact of Corruption on Entry Strategy: Evidence from Telecommunication Projects in Emerging Economies. *Organization Science*, 17.3 (May-June): 402-414.
26. Rodriguez, Peter, Don Siegel, Amy Hillman and Lorraine Eden. 2006. Three Lenses on the MNE: Politics, Corruption and Corporate Social Responsibility. *Journal of International Business Studies* 37, 733-746.
27. Miller, Stewart and Lorraine Eden. 2006. Local Density and Foreign Subsidiary Performance. *Academy of Management Journal*, 49.2: 341-355.
28. Eden, Lorraine. 2005. Went for Cost, Priced at Cost? An Economic Approach to the Transfer Pricing of Offshored Business Services. *Transnational Corporations*, August 2005.
 - a. Reprinted in *Tax Management Transfer Pricing Report*, Special Report, February 2006.
29. Rodriguez, Peter, Klaus Uhlenbruck and Lorraine Eden. 2005. Government Corruption and the Entry Strategies of Multinationals. *Academy of Management Review*, 30.2: 383-396.
30. Eden, Lorraine, Luis Juárez Valdez and Dan Li. 2005. Walk Softly and Carry a Big Stick: Transfer Pricing Penalties and the Market Valuation of Japanese Multinationals in the United States. *Journal of International Business Studies*. 36: 398-414.
31. Eden, Lorraine and Robert Kudrle. 2005. Tax Havens: Renegade States in the International Tax Regime. *Law and Policy*, 27.1 (January): 100-127.
32. Thomas, Douglas and Eden, Lorraine. 2004. What Is the Shape of the Multinationality-Performance Relationship? *Multinational Business Review*. 6(2): 63-70.
33. Eden, Lorraine and Peter Rodriguez. 2004. How Weak Are the Signals? International Price Indices and Multinational Enterprises. *Journal of International Business Studies*, 35.1: 61-74.

34. Doh, Jonathan, Peter Rodriguez, Klaus Uhlenbruck, Jamie Collins, Lorraine Eden. 2003. Coping with Corruption in Foreign Markets. *Academy of Management Executive*, 17.3: 114-127.
35. Kudrle, Robert and Lorraine Eden. 2003. The Campaign against Tax Havens: Will It Last? Will It Work? *Stanford Journal of Law, Business and Finance*, 9.1 (Autumn): 37-68.
36. Eden, Lorraine and Maureen Appel Molot. 2002. Insiders, Outsiders and Host Country Bargains. *Journal of International Management*, 8(4): 359-433.
37. Eden, Lorraine and Rebecca Smith. 2001. *Not at Arm's Length: A Guide to Transfer Pricing Resources*. *Journal of Business and Finance Librarianship*, 6.4: 3-22.
38. Eden, Lorraine and Stefanie Lenway. 2001. Multinationals: The Janus Face of Globalization. *Journal of International Business Studies*, 32.3: 383-400.
39. Lorraine Eden, Tina Dacin and William Wan. 2001. Standards across Borders: Diffusion of the Arm's Length Standard in North America. *Accounting, Organizations and Society* 26: 1-23.
40. Eden, Lorraine. 2000. The Realist Adjusts the Sails: Vernon and MNE-State Relations over Three Decades. *Journal of International Management*, 6: 335-342.
41. Hoskisson, Robert, Lorraine Eden, Chung-Ming Lau and Michael Wright. 2000. Strategy in Emerging Economies. *Academy of Management Journal* 43.3 (June): 249-67.
42. Eden, Lorraine. 2000. The Arm's Length Standard in North America. *Tax Notes International*. February 7: 673-681.
43. Carter, Ralph and Lorraine Eden. 1999. Who Makes US Trade Policy? *The International Trade Journal*, 13.2 (summer): 53-100.
44. Krueger, Angela, Victoria Salin, Gary Williams, Lorraine Eden and Alan Gray. 1999. Profitability of Geographic Diversification Strategy. *Journal of Food Distribution Research* 30.1 (March): 112-23.
45. Eden, Lorraine, Edward Levitas and Richard Martinez. 1997. The Production, Transfer and Spillover of Technology: Comparing Large and Small Multinationals as Technology Producers. *Small Business Economics* 9(1):53-66.
 - a. Reprinted in 1999 in *Small and Medium-sized Enterprises in the Global Economy*, edited by Zoltan J. Acs and Bernard Yeung, University of Michigan Press, Ann Arbor, Michigan, pp.121-44.
 - b. Reprinted in 2003 as Chapter 16 in *SMEs in the Age of Globalization*, edited by David Audretsch, The Globalization of the World Economy Series, Edward Elgar Publishing.
46. Eden, Lorraine 1996. The Emerging North American Investment Regime. *Transnational Corporations* 5(3): 61-98.
47. Eden, Lorraine and M.A. Molot. 1996. Made in America? The Auto Industry in the 1990s. *The International Executive* 38.4 (July/August): 501-41.

- a. Earlier version as *Occasional Paper #31*, Center for Trade Policy and Law, 1994. 38 pp.
48. Eden, Lorraine. 1995. Foreign Direct Investment in Canada: Charting a New Policy Direction, *Canadian Foreign Policy* Winter 1994/95: 43-60.
 - a. Earlier version appeared as Issue No.1 in the *Industry Canada Occasional Paper Series*, in English and French, November 1994.
 49. Eden, Lorraine and M.A. Molot. 1994. The Challenge of NAFTA: Canada's Place in the North American Auto Industry. *North American Outlook*, 5.1 (November): 56-92.
 50. Eden, Lorraine 1994. Puerto Rican Transfers and Section 936. *Tax Notes International*, 9 (July 4): 37-45.
 51. Eden, Lorraine and M.A. Molot. 1993. Insiders and Outsiders: Defining 'Who Is Us?' in the North American Auto Industry. *Transnational Corporations* 2.3 (December): 31-64.
 52. Eden, Lorraine and M.A. Molot. 1993. Canada's National Policies: Reflections on 125 Years. *Canadian Public Policy* 19.3 (September): 232-251.
 53. Eden, Lorraine and M. A. Molot. 1992. Comparative and Competitive Advantage in the North American Trade Bloc. *Canadian Business Economics* 1.1 (Fall): 45-59.
 54. Yuan, J.D. and Lorraine Eden. 1992. Export Processing Zones in China: A Comparative Study. *Asian Survey*, 32.11 (November): 1026-1045.
 55. Eden, Lorraine 1991. Free Trade, Tax Reform and Transfer Pricing. *Canadian Tax Journal* 39.1 (January-February): 90-112.
 56. Eden, Lorraine. 1991. Introduction to 'Sovereignty at Bay: An Agenda for the 1990s'. *Millennium* 20.2 (August): 187-88.
 57. Eden, Lorraine 1991. Bringing the Firm Back In: Multinationals in International Political Economy. *Millennium* 20.2 (August): 197-224.
 - a. Reprinted in Lorraine Eden and Evan Potter, eds. *Multinationals in the Global Political Economy* (Macmillan, St. Martins and McClelland and Stewart, 1993).
 58. Auld, D.A.L. and Lorraine Eden. 1990. Public Characteristics of Non-Public Goods. *Public Finance/Finances Publiques* 45.3 (June): 378-91.
 59. Eden, Lorraine 1988. Equity and Neutrality in the International Taxation of Capital. *Osgoode Hall Law Journal*. 26.2 (Fall): 367-408.
 60. Auld, D.A.L. and Lorraine Eden. 1987. A Comparative Evaluation of Provincial-Local Equalization. *Canadian Public Policy* 13.4 (Winter): 515-28.
 61. Eden, Lorraine 1987. Provincial-Municipal Equalization in the Maritime Provinces. *Canadian Public Administration* 30.4 (Winter): 585-600.
 62. Eden, Lorraine 1987. Equalization at the Local Level in Canada. *Policy Options*, May/June.

63. Eden, Lorraine 1984. Theories of Growth in Government Share: Some Reflections. *Western Tax Review* 5.2 (Fall): 15-31.
64. Eden, Lorraine 1983. Transfer Pricing Policies under Tariff Barriers. *Canadian Journal of Economics*, XVI (November): 669-85.
65. Auld, D.A.L. and Lorraine Eden. 1983. Federal-Provincial Fiscal Equalization and the Canadian Constitution. *Government and Policy*, 1 (August): 475-87.
66. Eden, Lorraine 1981. Maternity Leave Policies in Canadian Universities. Canadian Association of University Teachers (CAUT) *Facts and Figures*, No.3.
67. Eden, Lorraine 1981. Faculty Salary Structures: A Case Study. *Canadian Association of University Teachers (CAUT) Bulletin*, December. Reply, May 1981.
68. Eden, Lorraine. 1978. Vertically Integrated Multinationals - a Microeconomic Analysis. *Canadian Journal of Economics*, XI (August): 534-46.

Books

1. Eden, Lorraine, Kathy Lund Dean and Paul Vaaler. Forthcoming in 2018. *The Ethical Professor: A Practical Guide to Research, Teaching and Professional Life*. Abington, UK: Routledge, Taylor and Francis Group.
2. Eden, Lorraine. Forthcoming in 2018. *The Economics of Transfer Pricing: The International Library of Critical Writings in Economics*. Cheltenham, UK: Edward Elgar Publishing.
3. Eden, Lorraine and Wendy Dobson, editors. 2005. *Governance, Multinationals and Growth*. Cheltenham, UK: Edward Elgar Publishing.
 - a. Nominated for The IPEG (International Political Economy Group) Best Book award for 2005. (This award is given by the British International Studies Association for the best book published on international political economy in the previous year.)
4. Eden, Lorraine 1998. *Taxing Multinationals: Transfer Pricing and Corporate Income Taxation in North America*. Toronto: University of Toronto Press. 757 pp.
5. Eden, Lorraine, ed. 1994. *Multinationals in North America*. Industry Canada Research Series Volume Three. Calgary: University of Calgary Press (English and French). 662 pp. Reprinted in 1996. <http://www.uofcpress.com/1-895176/1-895176-47-6.html>. (Reviewed in the Journal of Economic Literature, March 2001).
6. Eden, Lorraine and Evan Potter, Eds. 1993. *Multinationals in the Global Political Economy*. London: Macmillan, New York: St. Martin's Press, and Toronto: McClelland and Stewart. 213 pp.
7. Lorraine Eden, ed. 1991. *Retrospectives on Public Finance*. Fiscal Reform in the Developing World Series. Durham, N.C.: Duke University Press. 409 pp.
8. Rugman, A.M. and Lorraine Eden, Eds. 1985. *Multinationals and Transfer Pricing*. London: Croom

Helm and New York: St. Martin's Press. 336 pp.

- a. Book re-published in hard cover by Routledge in 2017 in the *Routledge Library Editions: Multinationals*. <https://www.routledge.com/Multinationals-and-Transfer-Pricing/Rugman-Eden/p/book/9781138242814>

Special Issues of Journals

1. Gupta, Susan Forquer, Lorraine Eden, Amanda Bullough, Fiona Moore and Tugba Kalafatoglu. Special Issue Co-Editors. 2017. Special Issue on "Gender in International Business and Management." *Cross-Cultural and Strategic Management*, 24.2.
2. Eden, Lorraine. Editor. 2009. Special Issue on "The JIBS 40/AIB50 Anniversary Issue: Innovations in International Business Theory." *Journal of International Business Studies*, 40.9.
3. Eden, Lorraine, Amy Hillman, Peter Rodriguez and Donald Siegel. Special Issue Co-Editors. 2006. Special Issue, "Three Lenses on the Multinational Enterprise: Politics, Corruption and Corporate Social Responsibility." *Journal of International Business Studies*, 37.6.
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3. Eden, Lorraine 1970. *Money Matters, Money Doesn't Matter*, unpublished B.A. Honors Thesis, Mount Allison University. Supervisor: Dr. William Cunningham.

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Transfer Pricing Aggies Student Profile Book (https://issuu.com/tp_aggies)

Edition	Semester	Year	Month	Number of Student Profiles
1	Fall	2012	9	30
2	Spring-1	2013	3	11
3	Spring-2	2013	5	10
4	Fall	2014	10	24
5	Spring-1	2015	1	17
6	Spring-2	2015	5	11
7	Fall	2015	9	52
8	Spring-1	2016	2	33
9	Spring-2	2016	5	7
10	Fall	2016	9	42
11	Spring	2017	2	27
12	Fall	2017	9	32

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1. Eden, Lorraine, Kathy Lund Dean and Paul Vaaler. 2015. *Thanks! It's been great, and THE ETHICIST moves on.....* The Ethicist Blog. Academy of Management. February.
2. Eden, Lorraine and Kevin McSweeney. 2014. *Twenty Questions: Ethical Research Dilemmas for PhD Students*. The Ethicist Blog: Ethics in Research. Academy of Management. October.
3. Eden, Lorraine, James Davis and Susan Madsen. 2013. *Ethics in Research Scenarios: What Would YOU Do?* The Ethicist Blog: Ethics in Research. Academy of Management. February.
4. Eden, Lorraine. 2013. *Retraction: Mistake or Misconduct?* The Ethicist: Ethics in Research. Academy of Management. October.
5. Eden, Lorraine. 2013. *Better by the dozen: THE ETHICIST blog posts July 2011-February 2013*. The Ethicist Blog. Academy of Management. February.
6. Eden, Lorraine. 2012. *The Thought Leader Series: Michael A. Hitt on Ethics in Research* The Ethicist Blog: Ethics in Research. Academy of Management. November.
7. Eden, Lorraine. 2012. *Happy Birthday! Taking Stock of The Ethicist's First Year*. The Ethicist Blog. Academy of Management. August.
8. Eden, Lorraine. 2012. *Slicing and Dicing: Ex Post Approaches* The Ethicist Blog: Ethics in Research. Academy of Management. May.
9. Eden, Lorraine. 2012. *Slicing and Dicing: Ex Ante App*The Ethicist Blog: Ethics in Research. Academy of Management. February.
10. Eden, Lorraine. 2011. *Double-Blind Review in the Age of Google and PowerPoint* The Ethicist Blog: Ethics in Research. Academy of Management. November.
11. Eden, Lorraine. 2011. *AOM Videos on "Ethics in Research & Publication"* The Ethicist Blog: Ethics in Research. Academy of Management. November.
12. Eden, Lorraine. 2011. *Scientists Behaving Badly: Insights from the Fraud Triangle* The Ethicist Blog: Ethics in Research. Academy of Management. August.
13. Eden, Lorraine. 2011 *Welcome to THE ETHICIST!* The Ethicist Blog. Academy of Management. July.

LinkedIn – Lorraine Eden (<https://www.linkedin.com/today/author/lorraineeden?trk=pprof-feed>)

1. Eden, Lorraine. 2017. *The Berry Ratio Revisited*. October 11.
2. Eden, Lorraine. 2017. *Lorraine Eden's Top 40 Grammar Tips*. October 1.
3. Eden, Lorraine. 2017. *Transfer Pricing Aggies Student Profile Book, Fall 2017*. September 22.
4. Eden, Lorraine. 2017. *Happy Birthday, Charlie!* July 14.

5. Eden, Lorraine. 2017. *From an Outsider to an Insider*. February 4.
6. Eden, Lorraine. 2017. *Transfer Pricing Aggies Student Profile Book now Available for Download*. February 3.
7. Eden, Lorraine. 2016. *Transfer Pricing and Texas A&M Bush School Students*. November 1.
8. Eden, Lorraine. 2016. *42 Transfer Pricing Students on the Market*. September 14.
9. Eden, Lorraine. 2016. *It's that Time of Year Again*. September 1.
10. Eden, Lorraine. 2016. *Lorraine's Parthenon Turns 50*. May 30.
11. Eden, Lorraine. 2016. *Foreign Student Placement in a U.S. Transfer Pricing Career*. May 22.
12. Eden, Lorraine. 2016. *Forty Years of Transfer Pricing*. March 16.
13. Eden, Lorraine. 2016. *A. Edward Safarian (1924-2016)*. March 5.
14. Eden, Lorraine. 2016. *Transfer Pricing at Texas A&M*. March 3.
15. Eden, Lorraine. 2016. *An Unusual – and Hidden – Source of Gender Discrimination?* February 24.
16. Eden, Lorraine. 2016. *Transfer Pricing Aggies Student Profile Book (January 2016) now available for download*. February 1.
17. Eden, Lorraine. *MNEs and FDI Policies in a Digital World*. January 26.
18. Eden, Lorraine. 2015. *New Edition of the Transfer Pricing Aggies Student Profile Book Published!*
19. Eden, Lorraine. 2015. *Happy New Year! Back to School in Aggieland*. September 4.
20. Eden, Lorraine. 2015. *May 2015 TP Aggie Student Profile Book Now Available*. May 22.
21. Eden, Lorraine. 2015. *Basa Village Foundation, Nepal*. April 28.
22. Eden, Lorraine. 2015. *Transfer Pricing Aggies*. February 22.
23. Eden, Lorraine. 2014. *Happy Holidays!* December 24.

VII. RESEARCH IN PROGRESS

Under Review

- Dai, Li, Lorraine Eden and Paul Beamish. Decision Ordering and Foreign Exit from Turbulent Environments: A Real Options Portfolio Perspective. Under **first review** at *Journal of International Business Studies*.

In Preparation for Submission or Resubmission

Journal Articles

- Miller, Stewart R., Lorraine Eden and Dan Li. Dynamic Legitimacy Differentiation, Corporate Social Activities and Firm Performance. In preparation for **second round review** at *Journal of Business Ethics*.
- Eden, Lorraine, Daniel Indro, Stewart R. Miller and Malika Richards. Does Timing Matter? Performance of Foreign SEOs in the U.S. Stock Market. In preparation for **third round review** at *Journal of International Business Studies*.
- Eden, Lorraine and L. Murphy Smith. The Ethics of Transfer Pricing. In revision prior to journal submission.
- Xu, Kai, Lorraine Eden and Stewart R. Miller. Institutional Distance, Direction and Complementarity: Impacts on the Mode of Entry Decision. In revision prior to journal submission.
- Eden, Lorraine. The Internalization Benefits of Transfer Price Manipulation. In revision prior to journal submission.
- Eden, Lorraine, Ralph Carter and Kevin McSweeney. Economics, Politics and Trade Policy Wins. In revision prior to journal submission.

Book Manuscripts

- Eden, Lorraine. *Economic Foundations of International Business*. Masters-level textbook on international business. In revision prior to submission to potential book publishers.
- Eden, Lorraine. *The Economics of Transfer Pricing*. A professional book for practitioners (tax, law and economics) and for teaching transfer pricing courses in universities and executive training courses. In first draft.

Draft or Data Collection Stage

- Miller, Stewart R., Lorraine Eden and Dan Li. Does the Type of CSR Matter? The Differing Impacts of CSR Types on Bank Performance.
- Eden, Lorraine and Li Dai. Do Country Borders Matter? Foreign Subsidiaries and Multiple Conflict Zones.

- Eden, Lorraine, Matt Josefy and Dan Li. Intellectual Property Licensing: Comparing Arm’s Length and Related Party Agreements. .
- McSweeney, Kevin and Lorraine Eden. Born Global Investors.

VIII. CONFERENCE/WORKSHOP PRESENTATIONS *

** 2010 to the present only. Earlier years available on request.*

Forthcoming Presentations

1. Eden, Lorraine. 2018. “Transfer Pricing and State Aid: Lessons from the Starbucks-Netherlands Case.” Accepted for presentation at the annual meetings of the International Studies Association, San Francisco, CA. April.

Completed Presentations

1. Eden, Lorraine. 2017. Keynote speaker at the Academy of International Business – Southeast Chapter. Washington, DC. October 28.
2. Eden, Lorraine. 2017. Co-moderator of Transfer Pricing Debate at NABE (National Association of Business Economists) Transfer Pricing Symposium. Washington, DC. July.
3. Eden, Lorraine, Daniel Indro, Stewart R. Miller and Malika Richards. 2017. “Does Timing Matter? Performance of Foreign SEOs in the U.S. Stock Market.” Academy of International Business annual meetings, Dubai. July 1-5.
4. Eden, Lorraine. 2017. Speaker on a panel on "Corporate Taxation and Tax Havens: Trends, Mechanisms, Enablers, and Possible Solutions," Academy of International Business annual meetings, Dubai. July 1-5.
5. Eden, Lorraine. 2017. Speaker on a panel of “Globalization under Threat: How Should IB Respond?” Academy of International Business annual meetings, Dubai. July 1-5.
6. Eden, Lorraine. 2017. “Professional Ethics in Academia: Ethical Research Dilemmas for PhD Students.” PhD Consortium. Academy of International Business annual meetings, Dubai. July 1-5.
10. Eden, Lorraine. 2017. “Deconstructing Success.” Presentation at panel, “Emerging Markets Strategy Research: A Reflection since AMJ 2000.” Seventh Annual Strategy Symposium on Emerging Markets, Rice University, May 18-19.
11. Eden, Lorraine. 2016. Speaker on panel on “Multinationals and Income Shifting”. Strategic Management Society (SMS) Annual Meetings, Berlin, Germany. September 17-20.
12. Eden, Lorraine. 2016. Invited Speaker. AOM Mid-Career Faculty Consortium. Academy of Management annual meetings, Anaheim, August.

13. Eden, Lorraine. 2016. Invited Speaker. AOM Professional Development Workshop (PDW) on “How to Write Better Theory”. Academy of Management annual meetings, Anaheim, August.
14. Huh, Dong Wook and Lorraine Eden. 2016. A Tale of Two Levels: The Diversification of Business Groups. Presented at the annual meetings of the Academy of Management, Anaheim, August.
15. Eden, Lorraine. 2016. Panel Co-Organizer and Speaker. WAIB (Women in the Academy of International Business) 15th Anniversary Panel of Women AIB Fellows. Academy of International Business annual meetings, New Orleans, June.
16. Eden, Lorraine. 2016. Academy of International Business (AIB) Fellows Café on “Transfer Pricing: So Much in the News, So Little in our International Business Research”. Academy of International Business annual meetings, New Orleans, June.
17. Eden, Lorraine. 2016. Invited Speaker, Annual Investment Meeting (AIM), Dubai, United Arab Emirates, April 11-15. Panelist on Parallel Session Two: New Forms of FDI in Manufacturing, Scale and Scope and Implications on Development.
18. Eden, Lorraine. 2016. Invited Speaker, Annual Investment Meeting (AIM), Dubai, United Arab Emirates, April 11-15. Panelist on Plenary Session Eight: New Incentive Packages to Attract NFIs, Effectiveness and Impact.
19. Eden, Lorraine. 2015. Panelist on WAIB/Cross-Cultural Management Special Track: Gender in International Business Research/Management, Academy of International Business South-East Region annual meetings, November, Savannah, Georgia.
20. Eden, Lorraine. 2015. Invited keynote speaker on “Ethics and the PhD Student” at the Junior Doctoral Consortium, International Management Division, Academy of Management annual meetings, Vancouver, August.
21. Eden, Lorraine. 2015. Faculty participant at the Junior Doctoral Consortium, International Management Division, Academy of Management annual meetings, Vancouver, August.
22. Eden, Lorraine. 2015. Panelist at the AOM Professional Development Workshop (PDW) on “Succeeding as a Researcher: How to Write Better Theory”, Academy of Management annual meetings, Vancouver, August.
23. Eden, Lorraine. 2015. “Multinationals and Investment Policy in the Digital Economy”. Presented at the First Expert Meeting of the E15 Task Force on Investment Policy, World Economic Forum and the International Commission on Trade and Sustainable Development. Geneva, March.
24. Eden, Lorraine. 2015. Organized, chaired and participated in two interactive case teaching workshops by the Pew Fellows. International Studies Association annual meetings, New Orleans, February.
25. Eden, Lorraine. 2015. “Intangibles in Litigation: Defining and Valuing “Compensable” Intangibles”, with Jonathan Hunt (Mayer Brown). American Bar Association, Transfer Pricing Section. Houston, January.
26. Eden, Lorraine. 2014. Invited participant. University of South Carolina Workshop on “Institutional Theories and International Business Research”, Charleston, South Carolina. October 3-4. Topic: Economic Institutions and International Business Research.

27. Dan Li, Lorraine Eden and Matt Josefy. 2014. Knowledge Management in Multi-Partner International Alliances. Presented by Dan Li and Matt Josefy at the annual Strategic Management Society meetings, September.
28. Eden, Lorraine. 2014. Invited speaker on “Multinational Exit from War Zones”, Faculty Seminar, School of Business, University of Alberta, Canada, September.
29. Dai, Li and Lorraine Eden. 2014. Multinational Strategies in War Zones. Presented at the annual meetings of the Academy of Management, Philadelphia, August 1-5, as part of a Symposium on “MNEs in Deadly Environments: Strategic Response to Disasters, Conflict and Crime.”
30. Eden, Lorraine. 2014. Invited Keynote speaker, 2nd International Business Research Conference, HEC Montreal, Montreal, Canada. April 17. Topic: Multinational Exit from War Zones.
31. Eden, Lorraine. 2014. Moderator/chair of panel on “25 Years of Case Teaching in International Relations” at International Studies Association annual meetings, Toronto, Canada, March 28.
32. Eden, Lorraine and Li Dai. 2014. Multinational Exit from War Zones. Presented at the annual meetings of the International Studies Association, Toronto, Canada, March 26.
33. Eden, Lorraine. 2014. Organizer and Chair of two panels on “Foreign Direct Investment and Geography” at the annual meetings of the International Studies Association, Toronto, Canada, March 26.
34. Eden, Lorraine. 2014. Invited speaker, Faculty Workshop, Boston College, March 12. Topic: Multinational Exit from War Zones.
35. Eden, Lorraine. 2014. Invited speaker. Faculty workshop, The Ohio State University, February 11. Multinational Exit from War Zones.
36. Eden, Lorraine. 2013. Invited speaker, Faculty Workshop, Cass Business School, London, UK. November 22. Presentation: “Caught in the Crossfire: Multinationals in War Zones”.
37. Eden, Lorraine. 2013. Authors’ Workshop. King’s College London, London, UK. Paper: “The Arm’s Length Standard: Making It Work in a 21st Century World of Multinationals and Nation States”, November 23-24, 2013.
38. Eden, Lorraine. 2013. Discussant for Lee Sheppard’s paper on “Developing Countries and Tax Avoidance”. Authors’ Workshop. King’s College London, London, UK. November 2013.
39. Eden, Lorraine. 2013. Responder. Thought Leadership Forum on “Global Tax Justice and Illicit Financial Flows”. Dickson Poon School of Law, King’s College London, London, UK, November 22, 2013.
40. Xu, Kai and Lorraine Eden. 2013. Institutional Distance, Direction and Complementarity: Impacts on the Mode of Entry Decision. Presented in a competitive paper session at the annual meetings of the Academy of International Business, Istanbul, July 2013. Paper received the AIB/Temple University Best Paper Award for the best paper presented at the conference.

41. Eden, Lorraine. 2013. Co-Presenter. UNCTAD Panel on the 2013 World Investment Report. Global Value Chains: Investment and Trade for Development. Annual meetings of the Academy of International Business, Istanbul, Turkey. July 2013.
42. Eden, Lorraine. 2013. Panelist in Roundtable on Institutions and Strategy. Annual meetings of the Academy of International Business, Istanbul, Turkey. July 2013.
43. Eden, Lorraine. 2013. Taxing Multinationals in Developing Countries. Presented at the annual meetings of the International Studies Association, San Francisco, April 4, 2013.
44. Dai, Li, Lorraine Eden and Paul Beamish. 2013. Foreign Subsidiary Exit in Response to External Threats: The Role of Exposure, Resources and Coping Mechanisms. Invited faculty seminar at Indiana University, March.
45. Miller, Stewart, Lorraine Eden, Joanna Tochman Campbell and Dan Li. 2012. Not All Legitimacy is Created Equal: Performance Implications of Dynamic Legitimacy. Presented at the annual meetings of the Academy of Management, Boston, August.
46. Dai, Li, Lorraine Eden and Paul Beamish. 2012. External threats and MNE strategy: The role of exposure, resources and coping mechanisms. Presented at the annual meetings of the Academy of Management, Boston, August.
47. Dai, Li, Lorraine Eden and Paul Beamish. 2012. Place, Space and Hot Spots: MNE Responses to Political Conflicts in Host Countries. Presented at the International Studies Association annual meetings, San Diego, April.
48. Dai, Li, Lorraine Eden and Paul Beamish. 2012. External threats and MNE strategy: The role of exposure, resources and coping mechanisms. Invited faculty seminar at Carleton University, Ottawa, Canada, March.
49. Worthington, William J., Michael A. Hitt, R. Duane Ireland and Lorraine Eden. 2011. Unbundling the Bundling Process: SME Response to Environmental Context. Presented at the annual meetings of the Strategic Management Society, Miami, September.
50. Brymer, Rhett and Lorraine Eden. 2011. Intra-Organizational Rent Appropriation: Favorable Conditions and Human Capital Bargaining in Multinational Enterprises. Presented at the annual meetings of the Strategic Management Society, Miami, September.
51. Miller, Stewart, Lorraine Eden and Joanna Tochman Campbell. 2011. Learning from self and from others: The Janus-faced view of learning from high risk variation. Presented at the annual meetings of the Academy of Management, San Antonio, TX, August.
52. Li, Dai and Lorraine Eden. 2011. Caught in the Crossfire: Strategies of MNEs in Host Countries at War. Presented at the Symposium on "Integrating Political Science into International Business Research", at the annual meetings of the Academy of Management, San Antonio, TX, August.
53. He, Xiaoming, Lorraine Eden and Michael Hitt. 2011. The Role of Institutional Investors in State Multinationals: A Multi-Country Study. Presented at the annual meetings of the Academy of International Business, Nagoya, Japan, June.

54. Huh, Dong Wook, Li Dai and Lorraine Eden. 2011. Leaders, Challengers and Institutional Voids. Presented at the annual meetings of the Academy of International Business, Nagoya, Japan, June.
55. Eden, Lorraine. 2011. MNEs, Taxes, Transfer Pricing and Sustainable Development. Invited Presentation at the AIB Fellows Plenary, Academy of International Business Annual Meetings, Nagoya, Japan, June 25.
56. Eden, Lorraine. 2011. Chair/presenter in the Plenary on “Strategic Alliances and International Business”. Henley Business School International Business Conference, University of Reading, UK, April.
57. Eden, Lorraine. 2011. The Internalization Benefits of Transfer Price Manipulation. Invited Faculty Lecture at Henley Business School, University of Reading, UK, April.
58. Eden, Lorraine and Murphy Smith. 2011. The Ethics of Transfer Pricing. *Accounting, Organizations and Society* Workshop for Special Issue on “Fraud in Organizations”, Imperial College, London, UK, April.
59. Dai, Li and Lorraine Eden. 2011. Stay or Go? A Vulnerability Perspective on Foreign Multinationals in War Zones. Presentation at the annual meetings of the International Studies Association, Montreal, Canada. March.
60. Dai, Li and Lorraine Eden. 2010. Caught in the Crossfire: The effect of interstate war on FDI by industry. Presented at the annual meetings of the Academy of Management, Montreal, Canada. August.
61. Eden, Lorraine. 2010, Participant/Chair. International Management Division, Professional Development Workshop on “The Liability of Foreignness of International Studies: Publishing in Premier Management Journals”. Academy of Management Annual Meetings, Montreal. August.
62. Eden, Lorraine. 2010. Participant. Ethics in the Publication Process: Policy, Practice, and Consequences. All-Academy Theme Symposium. Academy of Management Annual Meetings. Montreal. August.
63. Eden, Lorraine. 2010. The Ethics of Publishing. Presentation at the joint Doctoral/Junior Faculty Consortia, International Management Division, Academy of Management Annual Meetings. Chicago. August.
64. Dai, Li and Lorraine Eden. 2010. Caught in the Crossfire: MNEs in Warring Host Countries. Presented at the Academy of International Business annual meetings, Rio de Janeiro, Brazil, June.
65. Eden, Lorraine. 2010. Co-chair (with Laszlo Tihanyi) annual JIBS Paper Development Workshop. Academy of International Business Meetings, Rio de Janeiro, Brazil, June.
66. Eden, Lorraine. 2010. The Ethics of Publishing. Presentation at the joint Doctoral/Junior Faculty Consortia, Academy of International Business Annual Meetings. Rio de Janeiro, June.
67. Eden, Lorraine. 2010. The Internalization Benefits of Transfer Price Manipulation. Invited presentation to faculty and PhD students in the Department of Economics at the University of Texas at Dallas, April.

68. Eden, Lorraine. 2010. Publishing International Business Research: Insights from a Journal Editor. Presentation to Business School Faculty at Prairie View Texas A&M University, Prairie View, Texas, March.
69. Lorraine Eden. 2010. So You Want to Be a Journal Editor? Organized, chaired and presented at panel, International Studies Association Annual Convention, New Orleans. February.
70. Lorraine Eden. 2010. Successful Publication Strategies: Meet the IPE Journal Editors. Organized, chaired and presented at panel, International Studies Association Annual Convention, New Orleans, February.

IX. RESEARCH FUNDING *

** 2010 to the present only. Earlier years available on request.*

- Gina and Anthony Bahr '91 Professorship in Business, Texas A&M University. Five years starting March 2015. Replaces Texas A&M Center for Executive Development Professorship in Business. 2015-2020.
- Mays Research Faculty Fellowship, 2012-2015. Texas A&M University.
- Scowcroft Institute Faculty Research Grant, 2014 for project on "Foreign Subsidiaries in Conflict Zones". \$2,500. Texas A&M University.
- Mays Summer Teaching Grant, summer 2011. Texas A&M University.
- Mays Research Faculty Fellowship, 2008-2011. Texas A&M University.

X. TEACHING AND EDUCATION*

** 2010 to present only. Earlier years available on request.*

Courses Taught

- International Transfer Pricing (masters)
- Multinational Enterprises (masters, doctoral)
- International Environment of Business (undergraduate)
- International Business Policy (masters, honors)

Graduate Supervisions of Theses and Dissertations

Texas A&M University - PhD Dissertation Chair

- Dong Wook Huh (MGMT), "A Tale of Two Levels: Diversification of Business Groups", 2011-2014.
- Li Dai (MGMT), "Caught in the Crossfire: Strategies of Multinationals in Host Countries at War", 2009-2011.
- Xiaoming He (MGMT), "The State Multinational: The Impact of State Ownership on International Diversification and Firm Performance", 2008- 2010.

Texas A&M University - PhD Dissertation Committee Member

- Wendy Wang (Political Science) – graduated 2015.
- Ying Zhu (Marketing) – graduated 2011.
- Kelli Phelan (Educational Administration and Human Resource Development) - graduated 2010.
- Jie Kie (Educational Administration and Human Resource Development), graduated 2010.
- Kehan Xu (MGMT) – graduated 2010.

Other Universities -- PhD Dissertation Committee Member

- George Salis, Thomas Jefferson School of Law, San Diego State University (dissertation committee member, Spring 2017-present).
- Everlyne Misati, International Business, Florida International University (dissertation committee member, Fall 2016-present).
- Cathy Liu, Management, Indiana University (dissertation committee member, Spring 2017-present).

Executive Education and Training

- Executive Training on Global Business Strategy, Halliburton executives (BLD III program), Texas A&M University, Center for Executive Development, various years.
- Mays Business School EMBA Capstone Projects: Ahmed Mousbah 2013, Chester Lopez 2012.
- MGMT 663 “International Transfer Pricing” at Texas A&M is an approved course for Paper 3, “Transfer Pricing”, in the Chartered Institute of Taxation (COIT)’s Advanced Diploma in International Taxation (ADIT). <http://www.tax.org.uk/adit><http://www.tax.org.uk/adit>.

Publications with Teaching/Instruction Focus

- Eden, Lorraine, Kathy Lund Dean and Paul Vaaler. Forthcoming in 2018. *The Ethical Professor: A Practical Guide to Research, Teaching and Professional Life*. Abington, UK: Routledge, Taylor and Francis Group.
- The Ethicist: Ethics blog for the Academy of Management, 2012-2015.
- Eden, Lorraine. 2011. Launching a career in transfer pricing. *Transfer Pricing International Journal*, October: 26-30.
- Eden, Lorraine, Li Dai and Dan Li. 2010-2011. International Business, International Management, International Strategy: What’s in a Name? *International Studies of Management & Organization*, 40(4): 54-68.
 - To be reprinted in *The Routledge Companion to International Management Education*, edited by Denise Tsang, forthcoming with Routledge.
- Eden, Lorraine. 2010. Letter from the Editor-in-Chief: JIBS Publication Criteria and their Consequences. *Journal of International Business Studies*, 41.7: 1093-1098.
- Eden, Lorraine. 2010. Letter from the Editor-in-Chief: Scientists behaving badly. *Journal of International Business Studies*, 41.4: 561-566.

Teaching Related Grants and Databases

Several firms have granted access to their software programs for education and research purposes by myself and my students in my course MGMT/INTA/ECON 663 Transfer Pricing.

- Standard & Poors. Capital IQ (with IRS Template Overlays). Free access for teaching and research purposes. Contract signed 2017. Ongoing. <https://marketintelligence.spglobal.com/>
- Bureau van Dijk. Transfer Pricing Catalyst. Free access for teaching and research purposes. Contract signed 2016. Ongoing. <http://www.bvdinfo.com/en-gb/our-products/bvd-s-catalysts-solutions-by-task/catalysts-solutions-by-task/tp-catalyst>
- Thomson Reuters Transfer Pricing OneSource Documenter. Free access for teaching and research purposes. Contract signed 2011. Ongoing. <http://onesource.thomsonreuters.com/solutions/transfer-pricing/transfer-pricing/>
- ktMINE Royalty Rate Finder. Free access for teaching and research purposes. Contract signed 2011. Ongoing. <http://www.ktmine.com/solutions-new/royalty-and-market-rate-intelligence/>
- ktMINE Licensing Agreement Analyzer. Free access for teaching and research purposes. Contract signed 2013. Ongoing. <http://www.ktmine.com/solutions-new/licensing-intelligence/>

Texas A&M University Guest Lectures

- Guest lecture on transfer pricing and tax avoidance in Prof. Kevin Roach's graduate seminar ACCT 615, Contemporary Tax Topics (2012, 2013, 2014, and 2017).
- Guest lecture on transfer pricing in Prof. Matt Josefy's stacked course ACCT 445/645, International Accounting (2012).
- Faculty presenter and moderator at the MSC Wiley Lecture Series, "The Debates: Foreign Policy and the American Presidency" as part of the "Great Decisions Discussion Series", October 22, 2012.
- Presentation (together with three of my students) to the External Advisory Board of the Center for International Business Studies (CIBS) on "Transfer Pricing Aggies", October, 2010.

Panelist/Presenter/Faculty at Doctoral and Junior Faculty Consortia *

- 2017 Participated in a "Meet the Editors" panel at the Academy of International Business Southeast Chapter Annual Meetings, Washington, DC, October, as a Consulting Editor for the *Journal of International Business Policy (JIBP)*.
- 2017 Organized and taught an "Ethics in Research" Workshop at the Academy of International Business Southeast Chapter Annual Meetings, Washington, DC, October.
- 2017 Faculty presenter on Research Ethics and PhD Students, Doctoral Consortium, Academy of International Business annual meetings. Dubai, July.

- 2016 Mid-Career Faculty Consortium, Academy of Management annual meetings, Anaheim, August.
- 2015 Keynote speaker on “Ethics and PhD Students”, Junior doctoral consortium, International Management Division, Academy of Management meetings in Vancouver, August.
- 2014 Faculty participant/presenter in the Junior Faculty Consortium, International Management Division, Academy of Management, August.
- 2014 Spoke (via SKYPE) to Professor Jean Bartunek’s doctoral seminar at Boston College about ethics in research, March.
- 2013 Faculty participant/presenter at the Doctoral Consortium of the Academy of International Business, Istanbul, Turkey, June.
- 2012 Faculty presenter, Ethics Education Committee presentation on “ethics in research”, International Management Division Doctoral Consortium, Academy of Management meetings, Boston, MA, August.
- 2011 Academy of Management Videos on Ethics in Research, I was one of eight journal editors interviewed for a series on ethics, available on YouTube:
<http://www.youtube.com/playlist?list=PL65B059BC12E75502>
- 2011 Faculty participant/presenter at the Doctoral Consortium, Academy of International Business meetings, Nagoya, Japan, June.
- 2011 Faculty participant/presenter at the International Management Division Junior Faculty Consortium, Academy of Management meetings, San Antonio, TX, August.
- 2011 Faculty presenter, Ethics Education Committee presentation on “ethics in research” to the International Management Division Doctoral Consortium, Academy of Management annual meetings San Antonio, TX, August.
- 2011 Presenter in the Roundtable Panel: The WAIB 10th Anniversary Panel: Perspectives from Women at Different Points in their Careers, Academy of International Business Annual meetings, Nagoya, Japan, June.
- 2010 Co-chair with Laszlo Tihanyi, JIBS Paper Development Workshop, Academy of International Business Meetings, Rio de Janeiro, Brazil, June.
- 2010 Participant, Ethics in the Publication Process: Policy, Practice, and Consequences, All-Academy Theme Symposium, Academy of Management Annual Meetings, Montreal, August.
- 2010 Publishing International Business Research: Insights from a Journal Editor, Presentation to Business School Faculty at Prairie View Texas A&M University, Prairie View, TX. March.
- 2010 So You Want to Be a Journal Editor? Organized, chaired and presented at panel, International Studies Association Annual Convention, New Orleans, February.
- 2010 Successful Publication Strategies: Meet the IPE Journal Editors, Organized, chaired and presented at panel, International Studies Association Annual Convention, New Orleans, LA, February.
- 2010 The Ethics of Publishing, Presentation at the joint Doctoral/Junior Faculty Consortia, Academy of International Business Annual Meetings, Rio de Janeiro, June.

XI. EXTERNAL SERVICE *

** 2010 to present only. Earlier years available on request.*

Offices in Learned Societies and Professional Associations

Academy of International Business

- AIB Executive Board
 - President-Elect (August 2016-July 2017), President (August 2017-July 2018) and Past President (August 2018-July 2019).

- AIB Fellows
 - Member of the Selection Committee for the Educator of the Year Award, 2014.
 - Member of the Selection Committee for the Executive of the Year Award, 2014.
- AIB Journals
 - Editor-in-Chief, *Journal of International Business Studies*, 2008-2010.
 - Consulting Editor Board, *Journal of International Business Studies*,
 - Consulting Editor Board, *Journal of International Business Policy*, 2017-present.
- WAIB (Women in the Academy of International Business)
 - Founder, first president and ex official board member.
- AIB Ad-Hoc Committees
 - Chair, AIB Presidential Committee to develop a Code of Ethics for the Academy of International Business, 2010-2011. Developed a Professional Code of Ethics for the association that was adopted by the AIB Executive Board in February 2011.
 - Member of a four-person AIB Presidential Committee that reviewed the publications and publication strategy of the Academy of International Business. Our committee proposed several new directions for the Association. 2010-2011.

Academy of Management

- Coordinator and writer for THE ETHICIST blog, a Strategic Doing Initiative of the Academy of Management, 2011-2015.
- Member, Ethics Education Committee, 2010-2016.

Journal Editorial Roles

Editor-in-Chief

- Editor-in-Chief, *Journal of International Business Studies*, 2008-2010.

Guest Editor of Journal Special Issue

- Guest Co-Editor (with Susan Forquer Gupta, Amanda Bullough, Fiona Moore and Tugba Kalafatogul), Special Issue on “Gender in International Business and Management”, *Cross-Cultural and Strategic Management*. 2015-2017.

Consulting Editor

- *Journal of International Business Studies*, 2013-present.
- *Cross-Cultural and Strategic Management: An International Journal*, 2015-present.
- *Journal of International Business Policy*, 2017-present.

Editorial Advisory/Review Board Member

- *Academy of Management Review*, 2017-present.
- *Critical Perspectives on International Business*, 2003-2016.
- *Journal of International Management*, 1999-2016.
- *Journal of World Business*, 2006-2016.
- *Management International Review*, 2005-2015.

Ad Hoc External Reviewer for Research Councils and Government Organizations

- Research Grants Council of Hong Kong
- Canada Social Sciences and Humanities Research Council
- National Science Foundation

- World Bank

Member of Advisory Boards

- Member of the Global Advisory Board. Wong Center for the Study of Multinational Corporations, 2013-present. <http://www.mnccenter.org>
- Member of the Advisory Board. *E-Bright* learning platform (online transfer pricing course, Transfer Pricing Associates), 2013-present. <http://www.e-bright.com/editorial-board>.

Honor Societies

- U.S. Fulbright Association
 - Canada-US Fulbright 1992-1993 and lifetime member 1993-present
 - Founding member of the Brazos Valley Chapter, 2003-present
- Phi Beta Delta (Honor Society for International Scholars)
- Beta Gamma Sigma (Honor Society for AACSB Accredited Business Programs)
- International Gold Key Society, honorary member.

Member of Professional Associations

- Academy of International Business (AIB)
- Academy of Management (AOM)
- International Studies Association (ISA)
- National Association of Business Economists (NABE)
- Strategic Management Society (SMS).

XII. INTERNAL SERVICE *

** 2010 to present only. Earlier years available on request.*

Mays Business School

- Wharton Data Research Services (WRDS) Representative, Mays Business School, 2005-present.
- Member of the following Mays centers and programs: Center for International Business Studies (CIBS), Center for International Business Education and Research (CIBER), Center for Human Resource Management (CHRM), fall 1995-present.
- Member, International Business Policy Committee, College of Business Administration, 1995-2016.
- Mays Data Committee –Member, 2011-2012; Chair, 2014-2016.
- Member, Mays Technology and Facilities Review Committee 2009-2012, 2014-2016.
- Member, Faculty Search Committee for a Junior Strategy Hire, Management Department, 2015-2016.

- Member, Faculty Search Committee for a Senior Hire in the Management Department, 2010-2011.
- Member, Mays Online Learning Committee, 2010-2012.

University Level

- University Disciplinary Appeals Committee, member - 2003-2006; 2006-2009; 2010-2013. (Last level of appeals process for violations of the Aggie Honor Code at Texas A&M).
- International Programs Committee, Faculty Senate. Mays Business School representative 2012-2013.
- Association of Former Students (AFS) Research Awards Committee, 2010.

XIII. CONSULTANCIES & CONTRACT RESEARCH

Consultant/Advisor to Business Organizations

- Affiliated Expert with the **Analysis Group**, 2009-present. Provide expert advice to private and public sector clients on transfer pricing issues and disputes. Selected topics have included: transfer pricing and patent damages, transfer pricing in call centers, and transfer pricing and the bankruptcy of high-tech multinationals. http://www.analysisgroup.com/lorraine_eden.aspx.
- Consultant to multinational enterprises on transfer pricing issues. Various years, pre-2009.

Consultant/Advisor to Governments and International Organizations

- **United Nations Conference on Trade and Development (UNCTAD)**

Serve as expert and consultant to UNCTAD's annual *World Investment Report*. Have written short sections of the report and served as expert evaluator at UNCTAD brainstorming sessions. List of recent activities:

- Experts Group on "Modernizing the World Investment Report", September 2017 - ongoing.
- Experts Meeting. Global Seminar on the 2015 World Investment Report on "Taxation, FDI and Developing Countries", Geneva, Switzerland, November 2014.
- Testified before the United Nations, Geneva, Switzerland, January 2013. UNCTAD Multi-year Expert Meeting on "Regional integration and foreign direct investment in developing and transition economies", Geneva, Switzerland on January 28-30, 2013, on the subject of "new research directions on multinationals, foreign investment and developing countries". <http://unctad.org/en/pages/MeetingDetails.aspx?meetingid=202>.
- "Taxes, Foreign Direct Investment and Developing Countries", 2011-2013. Wrote the

- scoping document for the theme of the 2015 *World Investment Report*.
- FDI and Gender Research Seminar, Geneva, Switzerland, April 2013.
 - Experts Meeting. Global Seminar on the 2013 World Investment Report, Geneva, Switzerland, April 2013.
 - Experts Meeting. Global Seminar on the 2013 World Investment Report, Geneva, Switzerland, January 2013.
 - Experts Meeting. Brainstorming session for the 2012 World Investment Report, Geneva, Switzerland, October 2011.
- ***The World Bank/International Bank for Reconstruction and Development (IBRD)***
 - Expert reviewer in 2016 of Guj, Pietro; Martin, Stephanie; Maybee, Bryan; Cawood, Frederick Thomas; Bocoum, Boubacar; Gosai, Nishana; Huibregtse, Steef. *Transfer Pricing in Mining with a Focus on Africa: A reference guide for practitioners*. Washington, D.C.: World Bank Group, 2017.
 - Participant in “Transfer Pricing and Illicit Flows to Developing Countries” Project, 2009-2010. Wrote report and presented report at World Bank conference. Later published as book chapter in *Draining Development*.
 - ***Organization for Economic Cooperation and Development (OECD)***
 - Member of the Ad Hoc Advisory Task Force on the “Direction and Priorities of Working Party 1 and Working Party 6”, OECD Committee on Fiscal Affairs. September 2017-ongoing.
 - ***International Bureau for Fiscal Documentation (IBFD)***
 - External reviewer and wrote the introductory chapter for *Transfer Pricing and Intra-Group Financing*, edited by Anuschka Bakker and Marc M. Levey. Amsterdam, IBFD. 2012.
 - ***U.S. Bureau of Labor Statistics***
 - International Prices Division, Bureau of Labor Statistics, US Department of Labor. Project: Transfer pricing, intrafirm trade and the US export and import price index program. Developed new methodologies for statistical agencies to use in collecting transfer prices for international price indexes. 2000-2005. Research published in the IMF *Export and Import Price Indexes Manual*.
 - ***Other Government and Non-Governmental Agencies***
 - Projects on international trade and foreign direct investment public policy analysis for Industry Canada, C.D. Howe Institute, Department of Foreign Affairs & International Trade (DFAIT) Canada, Institute for Research on Public Policy. Various years.

Testimony before Governments and International Organizations

- Testimony before the United Nations, Geneva, Switzerland, January 2013, at the UNCTAD Multi-year Expert Meeting on "Regional integration and foreign direct investment in developing and transition economies", Geneva, Switzerland on the subject of "new research directions on multinationals, foreign investment and developing countries".
<http://unctad.org/en/pages/MeetingDetails.aspx?meetingid=202>.
- Testimony before the House of Commons in Canada, Standing Committee on External Affairs and International Trade, on the Canada-US-Mexico trade negotiations. Government of Canada, House of Commons Issue No. 69. Monday, November 5, 1990. Pages 69:4-69:8.

Executive Training

- Executive Training on Global Business Strategy, Halliburton executives (BLD III program), Texas A&M University, Center for Executive Development, various years.
- International Prices Division, Bureau of Labor Statistics, US Department of Labor. Transfer pricing training of BLS field economists, Washington, DC, 2005.
- Revenue Canada/Canada Revenue Agency. Two and five day executive training courses for Revenue Canada on transfer pricing in North America and the OECD. Over a dozen courses between 1990 and 2003 taught in multiple locations across Canada. Approved as an in-house training expert on transfer pricing for Revenue Canada/Canada Revenue Agency.

Expert Witness Testimony

- *In re Nortel Networks Inc.*, U.S. Bankr. Ct. Del., No. 09-10138 (KG), filed 1/14/09 [Testified in Court and in Deposition, 2014].